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Employer-Sponsored Vanpooling in Ontario – 1989 Inventory



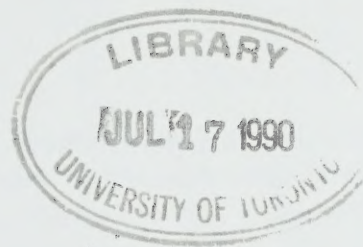
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Employer-Sponsored Vanpooling in Ontario – 1989 Inventory

TEPP-89-01



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June 1990

Employer-Sponsored Vanpooling in Ontario – 1989 Inventory

R. Chisholm
Share-A-Ride

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Employer-Sponsored Vanpooling
in Ontario - 1889 Inventory



R. Davidson
State A-1000

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Employer-Sponsored Vanpooling in Ontario – 1989 Inventory

Prepared by: **R. Chisholm**
Share-A-Ride, MTO

Report No.: TEPP-89-01

Date: June 1989

Published by: Transportation Technology and Energy Branch
Ministry of Transportation

Abstract: To determine the extent of vanpooling's diversity among employer-sponsored programs, Share-A-Ride conducted a survey of Ontario's vanpool administrators in early 1989 and have updated it yearly. The inventory is an excellent source of material for companies considering the implementation of a vanpool program and provides current operators with the opportunity to exchange information about their programs.

Key words: Vanpooling, Employer-Sponsored, Survey, Inventory

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1/ INTRODUCTION

Vanpooling is a flexible concept, easily adaptable to different company environments and levels of company support. It works successfully in both office and factory situations and has been accepted by employees in a great number of occupational areas.

The companies offering vanpooling are very satisfied with their programs. As well as reducing parking congestion or easing relocation impact, many companies have realized additional benefits of improved employee morale, such as increased productivity, and favourable publicity.

To determine the extent of vanpooling's diversity among employer-sponsored programs, Share-A-Ride conducted the first survey of Ontario's vanpool administrators in early 1983. Since that time, four subsequent surveys have been carried out and this year nine companies operating a total of 169 vanpools responded to Share-A-Ride's request for information.

The topics covered by this survey include:

- Program Status
- Company Features
- Company Support
- Incentives
- Operational Features
- Van Specifications/Options/Disposal
- Maintenance
- Operating Costs
- Insurance Coverage/Costs
- Fares

Besides providing Share-A-Ride with valuable information, the inventory is excellent source material for a company considering the implementation of a vanpool program and provides current operators with the opportunity to exchange information about their programs. Share-A-Ride would like to thank all of the administrators involved for the time they took to reply to the survey and for their overall co-operation in this endeavour.

Specific questions about any of the programs may be directed to program administrators listed in the inventory. Additional information may be obtained from:

Share-A-Ride
Ministry of Transportation
1201 Wilson Avenue
Downsview, Ontario
M3M 1J8
(416) 235-5037

2/ INVENTORY HIGHLIGHTS

Survey results are based on the responses of nine Ontario employers operating a total of 169 vanpools.

2.1/ Status of Programs in 1989

- The number of employer-sponsored vanpools operating in Ontario has grown steadily since 1977 when the Public Vehicles Act was amended to permit vanpooling (see Figure 1, Growth of Employer-Sponsored Vanpools in Ontario).
- Since the last survey in 1986, the number of employer-sponsored vanpools increased by 12%.
- One company, Safety Supply of Canada Ltd., initiated a vanpool program.
- Three companies increased the size of their programs.
- Two companies reduced the size of their programs due to a reduced number of employees.
- Three companies terminated their programs due to relocation or reorganization.
- The number of vans in company programs varies from one to 79 vans (see Figure 2, Size of Program).
- The typical pilot program starts with two or three vanpools.
- Two companies indicated that they will expand their program within the next year while one other considered expansion a possibility.

2.2/ Company Features

- Three companies operate vanpools at more than one work-site.

- Sixty-six percent of the sites have workforces of more than 600 employees.
- Three work-sites have workforces of less than 200 employees.
- Seventy-six percent of the vanpools involve employees who are on shiftwork.
- Vanpools operate successfully at both office and factory locales.
- Employee relations, company relocation, energy savings and parking problems are the four most frequently mentioned factors that motivated companies to start vanpooling programs.
- Favourable corporate publicity and a reduced impact of a relocation are the most frequently mentioned corporate benefits of vanpooling, followed by improved punctuality and reduced parking congestion.

2.3/ Company Support

| TYPE OF SUPPORT | NO. OF COMPANIES |
|--|------------------|
| Free program administration | 9 |
| Support insurance premium cost | 8 |
| Priority parking privileges | 8 |
| Low or no interest on money advanced to program | 5 |
| Automatic payroll deduction | 9 |
| Grace period when ridership drops below required level | 7 |

- Other types of company support mentioned:
 - liberal personal usage policy for drivers and backup drivers;
 - company pays for driver training;
 - drivers can use company gas pumps to purchase gasoline;
 - company mechanics do oil changes and maintenance to vans for material costs only.

DRIVER INCENTIVES

NO. OF COMPANIES

Driver

| | |
|---|---|
| Free ride to work | 8 |
| Personal use of van | 9 |
| Right of first refusal to purchase van after its service life | 7 |
| Incentive fare system to benefit driver | 5 |

Back-up Driver*

| | |
|---|---|
| Free ride to work when he/she drives to work | 3 |
| Personal use of van (usually with driver's consent) | 5 |
| Paid by driver on days he/she drives | 2 |

2.4/ Operational Features

- One company allows non-employees to ride in their vanpools.
- Five companies require that vanpool drivers take a driver education course.
- Eighty-five percent of vanpoolers have door-to-door service.
- Ninety-five percent of the vanpool back-up drivers drive only in the absence of the driver.

*Two companies allow incentives to be arranged between the driver and the back-up driver.

2.5/ Vans

- Seven companies operate 12-seat vans; two companies operate a mixed fleet of larger and the smaller mini-vans.
- Propane is used by two companies operating a total of 19 vans. This represents 11% of all employer-sponsored vanpools. Four companies would consider using propane in the future.

One Company has experienced increased vehicle life expectancy with propane fuel.

- Almost all of the companies provide standard options on their vehicles, i.e., steel belted radial tires, air conditioning, AM-FM radio, tinted glass, cloth seats, rust proofing and hinge doors.
- Six companies lease their vans, and three have purchased them.

2.6/ Operating Costs*

- For vans using gasoline, the average per kilometre operating cost is 12.9¢/km.
- For vans using propane, the average per kilometre operating cost is 14.7¢/km.

2.7/ Insurance

- All the companies insure the vans for at least \$1 million public liability, but many have a much higher coverage under the company's umbrella coverage.
- Six companies are self-insured for collision.
- The vanpool programs in these companies have logged a total of over 14 million km since their inception. There have been a total of 30 accidents during that time, 18 (60%) of which were the driver's fault.

*Unable to include all the vanpools in this statistic

2.8/ Fares

- The average daily round trip commuting distance is 85.7 km.
- There is a great range in the fares charged to riders (see Figure 3, Range of Weekly Fares). These differences reflect the level of company support, type of fuel used, optional equipment vans, and length of time the vanpool has been in operation.

2.9/ Carpool Program

- Three companies also provide carpool incentives and two others acknowledge informal carpooling among employees. Vanpool and carpool services tend to complement each other.

2.10/ Savings*

- The 169 employer-sponsored vanpools represented in this survey contribute to the following:
 - estimated saving of 2.0 million litres of gasoline annually,
 - a reduction of 18.8 million vehicle kilometres annually, and
 - a 1080 car reduction in demand for road space and parking during the peak hours.

*Based on the following assumptions:

- 250 working days per year,
- car fuel efficiency of 12 L/100 km and van fuel efficiency of 18 L/100 km,
- vanpoolers' former mode consisted of 60% solo drivers, 35% carpoolers, 5% public transit.

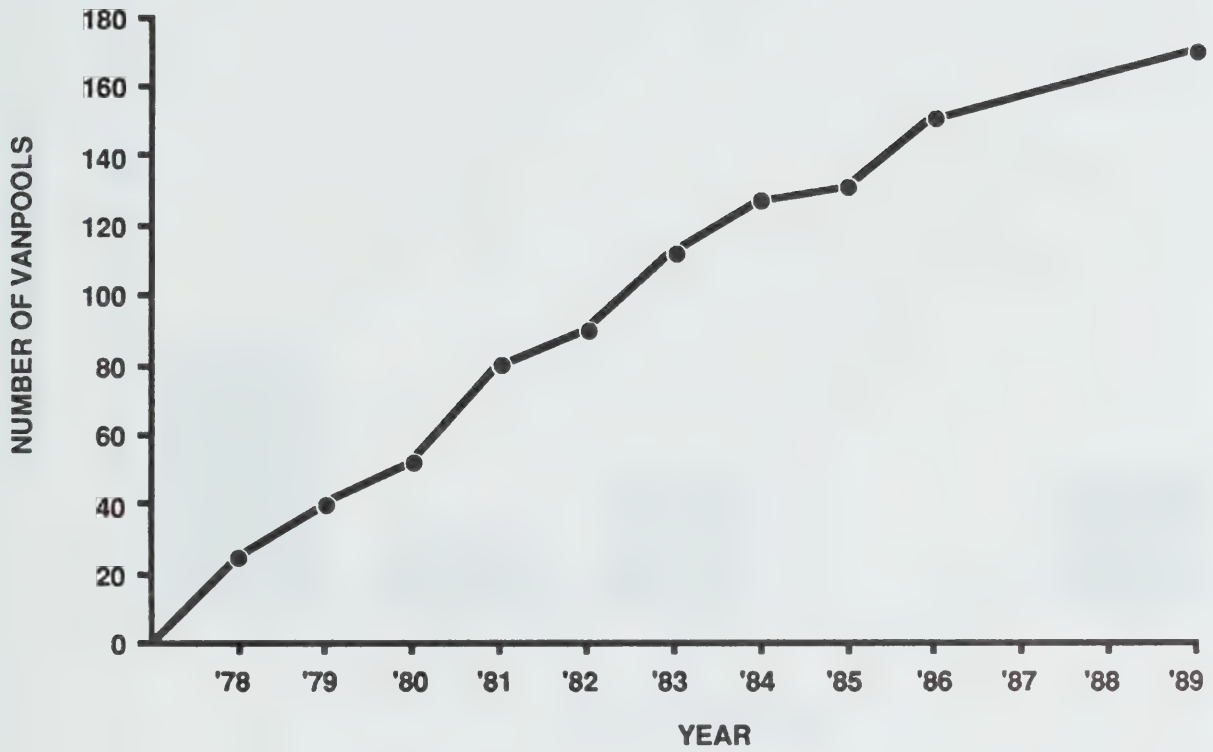


Figure 1/ Growth of Employer-Sponsored Vanpooling in Ontario

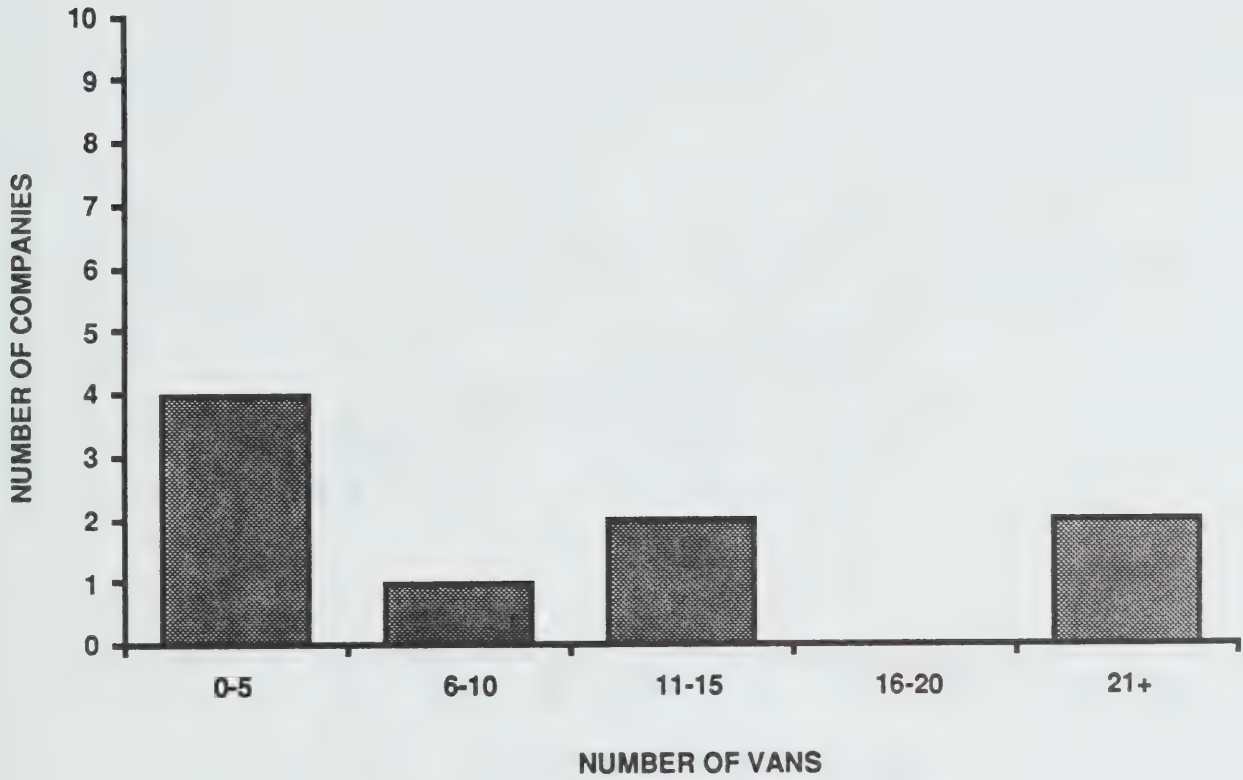
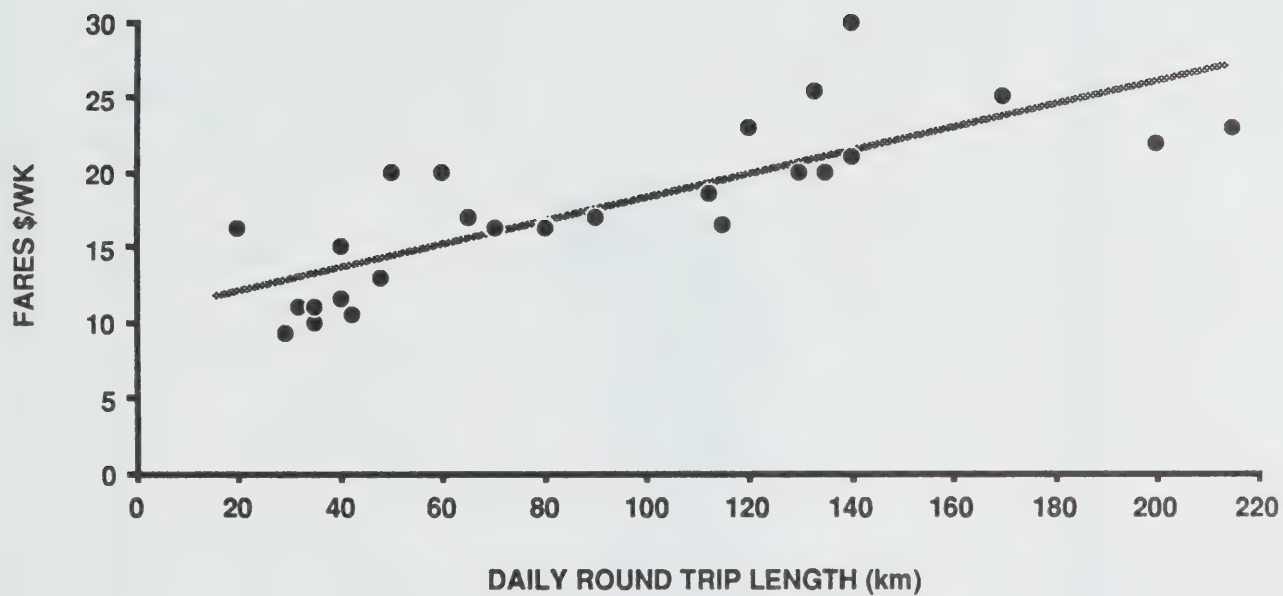


Figure 2/ Size of Program



* Includes highest, lowest and average fares (if available) for each company

Figure 3/ Range of Weekly Fares

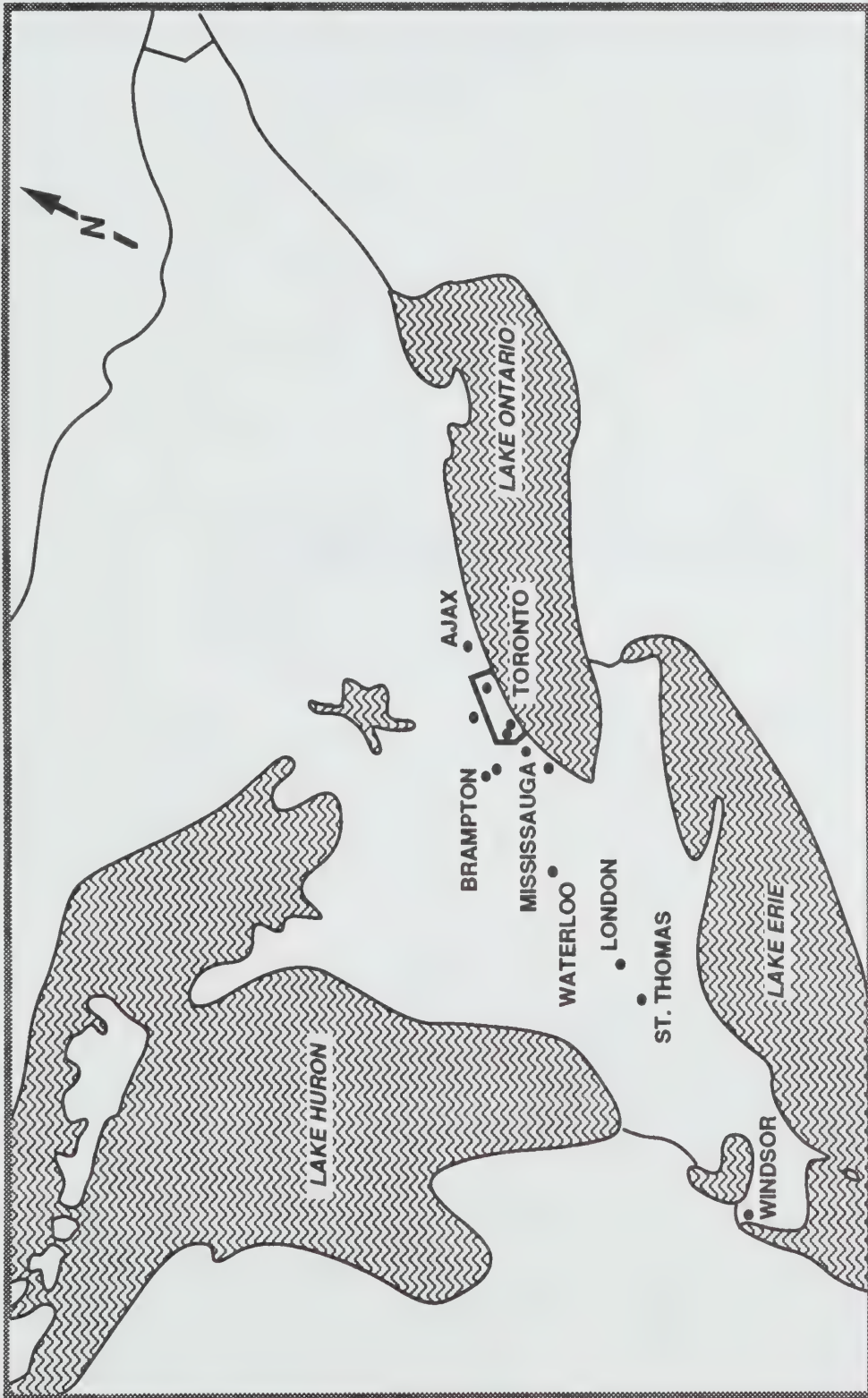


Figure 4/ Location of Vanpool Programs in Ontario

3/ INVENTORY OF EMPLOYER-SPONSORED VANPOOLS

3.1/ CHRYSLER CANADA

Address: 2450 Chrysler Centre
Windsor, Ontario
N9A 4H6

Administrator: Paul Hager

Telephone Number: (519) 973-2061

Program Initiation Date: April 1977

Number of Vans in Pilot Program: 10

Present Number of Vans in Program: 79

Current Number of Vans Sponsored: 79 (Plus three back-up vans)

| WORK LOCATION | NUMBER OF VANS | NUMBER OF EMPLOYEES | SHIFT |
|-----------------|-------------------|------------------------|-------|
| Ajax Trim Plant | 17 | 1800 | yes |
| Windsor Plant | 62 | 9300 | yes |

What factor(s) motivated the company to start a vanpool program?

Parking problem, employee relations, save energy

What benefits has the company experienced as a result of the vanpool program? Reduced parking congestion, favourable corporate publicity, better employee morale. Van riders experience slightly less absenteeism.

Is program expansion anticipated within the next year? Yes

Is status report available? Yes, produced September 1981 and available to the public

COMPANY SUPPORT

1. Provides free administration
2. Liberal personal usage policy to drivers, back-ups and passengers with Class F licence
3. Automatic payroll deduction for collection of fares
4. Grace period if ridership falls below a certain level

INCENTIVES

| | | |
|----------------|-------------------------|---|
| | Priority Parking: | Yes |
| DRIVER | Free Ride: | Yes |
| | Personal Use: | Yes, unlimited personal use within a 160 km radius of the city beyond which permission of company is required. Driver pays for gasoline |
| | Incentive Fare: | 50% of 11th passenger fare if driver wishes, otherwise used to reduce fares |
| | Right of First Refusal: | Yes |
| BACK-UP DRIVER | Incentives: | <ol style="list-style-type: none">1. Free ride on days he/she drives2. Use of van with permission of driver |

OPERATIONAL FEATURES

Is the program open to non-employees? No

Driver Education: No

BACK-UP DRIVER How often does he/she drive? Only in the absence of the driver

Percentage of riders with door to door service: 95%

VANS*

Make: Chrysler Engine Size: 318V8 GVW: 3000 kg
Number of Seats: Fuel Type: Converted: N/A
76 - 12 seats 76-Gasoline
3 - 7 seats
Acquisition: 1-year lease, straight line

Kilometres to date (program total): 11 000 000 km

Will the company consider acquiring propane vans in the future?
Yes

OPTIONS

| | |
|---------------------------------------|---|
| Steel Belted Radials: Yes | Tinted Glass: Yes, sunscreen privacy |
| Air-conditioning: Yes | Rust Proofing: Yes |
| Radio: Yes, AM-FM stereo, cassette | Cloth Seats: Yes |
| Logo: Yes, removable | Hinge Doors: Yes |

DISPOSAL

| | |
|---------------------------------|--|
| Average Service Life Expected: | 12 months |
| Average Distance Expected: | 20 000 km |
| Average Salvage Value Expected: | N/A |
| Proposed Method of Disposal: | Offer: 1. To driver 2. To Employees - on a first come basis 3. Sell through leasing company |

MAINTENANCE

Location: Chrysler's own garage

Regular Maintenance Service Interval: Every 5000 km for gasoline
vehicles, and program is
charged 1.3¢/km for
maintenance expenses

Maintenance Contract: No

ESTIMATED OPERATING COSTS** 14.1¢/km (gasoline vans)

INSURANCE

| | AMOUNT | COST |
|--|-------------------------------------|-------------|
| Liability Coverage | Under company fleet policy | N/A |
| Collision-Comprehensive | Self-insured with collision accrual | \$17/mo/van |
| How many accident claims has the program had since its inception? | 2 | |
| In how many of these accidents was the company vanpool driver responsible? | None | |

FARES

DAILY ROUND TRIP LENGTH

| | | |
|-----------|----------|-----------------------|
| Longest: | 169.6 km | \$24.64/wk |
| Shortest: | 40 km | \$15.00/wk |
| Average: | 70 km | \$11.97/wk (gasoline) |

CARPOOL PROGRAM No

COMMENTS

3.2/ FORD MOTOR COMPANY OF CANADA LIMITED

Address: The Canadian Road
P.O. Box 2000
Oakville, Ontario
L6J 5E4

Administrator: Dell Bedard

Telephone Number: (416) 845-2511

Program Initiation Date: March 1982

Number of Vans in Pilot Program: 1

Maximum Number of Vans in Program: 52

Current Number of Vans Sponsored: 52

| WORK LOCATION | NUMBER OF VANS | NUMBER OF EMPLOYEES | SHIFT |
|---------------|-------------------|------------------------|-------|
| Bramalea | 3 | 350 | No |
| St. Thomas | 44 | 3000 | Yes |
| Oakville | 4 | 3500 | Yes |
| Windsor | 1 | 5000 | Yes |

What factor(s) motivated the company to start a vanpool program?
Employee relations, save energy, stimulate sales of Ford vans

What benefits has the company experienced as a result of the vanpool program? Favourable corporate publicity, improved attendance, improved punctuality

Is program expansion anticipated within the next year? Yes, if required

Is status report available? No

COMPANY SUPPORT

1. Provides free administration
2. Low or no interest on money advanced by company to program
3. Absorbs liability insurance premiums
4. Automatic payroll deduction for collection of fares
5. Grace period if ridership falls below a certain level

INCENTIVES

| | | |
|----------------|-------------------------|---|
| | Priority Parking: | Yes |
| DRIVER | Free Ride: | Yes |
| | Personal Use: | Yes, 160 km free/month above which driver pays company a per km rate equal to amount employees receive for using their personal auto for business use |
| | Incentive Fare: | 50% of 10th and 11th fare is paid by company to driver |
| | Right of First Refusal: | No |
| BACK-UP DRIVER | Incentives: | Personal use of van with permission of driver |

OPERATIONAL FEATURES

Is the program open to non-employees? No

Driver Education: No

BACK-UP DRIVER How often does he/she drive? Up to the driver

Percentage of riders with door to door service: 70%

VANS

Make: Ford Engine Size: 351 GVW: 3000 kg
Number of Seats: 12 Fuel Type: Gasoline Converted: No

Acquisition: Leased through Ford for 1 year

Kilometres to date (program total): N/A

Will the company consider acquiring propane vans in the future?
Possibly

OPTIONS

| | |
|---------------------------|--------------------|
| Steel Belted Radials: Yes | Tinted Glass: Yes |
| Air-conditioning: Yes | Rust Proofing: Yes |
| Radio: Yes, AM-FM | Cloth Seats: Yes |
| Logo: Yes, permanent | Hinge Doors: Yes |

DISPOSAL

| | |
|---------------------------------|---------------------------------------|
| Average Service Life Expected: | 1 year -- vans change with model year |
| Average Distance Expected: | 12 000 - 15 000 km |
| Average Salvage Value Expected: | N/A |
| Proposed Method of Disposal: | Sell |

MAINTENANCE

Location: At the Ford dealership

Regular Maintenance Service Interval: According to
manufacturer's
specifications

Maintenance Contract: No

ESTIMATED OPERATING COSTS 11¢/km

INSURANCE

| | AMOUNT | COST |
|--|--------------|---------------------|
| Liability Coverage | \$1 million | Absorbed by company |
| Collision-Comprehensive | Self-insured | |
| How many accident claims has the program had since its inception? | 1 | |
| In how many of these accidents was the company vanpool driver responsible? | 1 | |

FARES

DAILY ROUND TRIP LENGTH

| | | |
|-----------|--------|-------------|
| Longest: | 200 km | \$87.64/mth |
| Shortest: | 35 km | 45.39/mth |
| Average: | 115 km | 65.88/mth |

CARPPOOL PROGRAM No

COMMENTS N/A

3.3/ GARRETT CANADA

Address: 255 Attwell Drive
Rexdale, Ontario
M9W 5B8

Administrator: Len Kellow

Telephone Number: (416) 675-1411

Program Initiation Date: June 1980

Number of Vans in Pilot Program: 1

Maximum Number of Vans in Program: 11

Current Number of Vans Sponsored: 11

| WORK LOCATION | NUMBER OF VANS | NUMBER OF EMPLOYEES | SHIFT |
|---------------|-------------------|------------------------|-------|
| Attwell | 9 | 950 | No |
| Carlingview | 1 | 100 | No |
| Baywood | 1 | 50 | No |

What factor(s) motivated the company to start a vanpool program?
Parking problem, employee relations, save energy

What benefits has the company experienced as a result of the vanpool program? Reduced parking congestion, favourable corporate publicity

Is program expansion anticipated within the next year? Yes

Is status report available? No

COMPANY SUPPORT

1. Provides free administration
2. Mechanic does oil changes and maintenance to vans for material costs only
3. Absorbs insurance premiums
4. Automatic payroll deduction for collection of fares
5. Estimate high resale values for vans
6. Grace period if ridership falls below a certain level

INCENTIVES

| | | |
|----------------|-------------------------|---|
| DRIVER | Priority Parking: | Yes |
| | Free Ride: | Yes |
| | Personal Use: | Yes, driver pays a per km rate to cover the operating costs |
| | Incentive Fare: | Yes, 11th fare is paid from vanpool accounts to driver |
| BACK-UP DRIVER | Right of First Refusal: | Yes |
| | Incentives: | On days back-up drives, he/she is paid current daily rate by the driver |

OPERATIONAL FEATURES

| | |
|---------------------------------------|--|
| Is the program open to non-employees? | Yes, an employees' spouse may also ride, however, vanpool will not go out of its way for non-employees |
| Driver Education | Yes, in-house driver training program |
| BACK-UP DRIVER | How often does he/she drive? Only in the absence of the driver |

Percentage of riders with door to door service: 70%

VANS

Make: General Motors **Engine Size:** 350-8 cyl **GVW:** 3000 kg
Number of Seats: **Fuel Type:** 11-Gasoline **Converted:** No
 9 12-seats
 2 8-seats

Acquisition: Purchased

Kilometres to date (program total): N/A

Will the company consider acquiring propane vans in the future?
No

OPTIONS

Steel Belted Radials: Yes

Tinted Glass: Yes

Air-conditioning: Yes

Rust Proofing: Yes

Radio: Yes, AM-FM

Cloth Seats: Some, others
are vinyl

Logo: Yes, permanent

Hinge Doors: Yes

DISPOSAL

Average Service Life Expected: 5 years

Average Distance Expected: N/A

Average Salvage Value Expected: N/A

Proposed Method of Disposal: Offer:
1. To driver
2. To back-up drivers
3. To company employees

MAINTENANCE

Location: Company mechanic does all maintenance jobs, and major
work is done by a local garage chosen by the company

Regular Maintenance Service Interval: As the driver deems
necessary

Maintenance Contract: No

ESTIMATED OPERATING COSTS Not assessed on a per km basis. Company adds 10% for maintenance to the monthly gasoline usage and charges the total to the vanpoolers. Fares are reviewed once per year.

INSURANCE

| | AMOUNT | COST |
|--|----------------------------|----------------------------|
| Liability Coverage | Under company fleet policy | Nil -- absorbed by company |
| Collision-Comprehensive | \$250 deductible | |
| How many accident claims has the program had since its inception? | 5 | |
| In how many of these accidents was the company vanpool driver responsible? | None | |

FARES

DAILY ROUND TRIP LENGTH

| | | |
|-----------|--------|------------|
| Longest: | 215 km | \$23.00/wk |
| Shortest: | 40 km | \$11.50/wk |
| Average: | 135 km | \$20.00/wk |

CARPPOOL PROGRAM

Yes, three-person carpools get a reserved spot close to the entrance

COMMENTS

The company has two starting times, 7:30 a.m. and 8:30 a.m. With the co-operation of their supervisors, most of the vanpoolers have been able to adjust their start/stop times to suit the vanpool runs.

3.4/ MUTUAL LIFE OF CANADA

Address: 227 King Street South
Waterloo, Ontario
N2J 4C5

Administrator: Pat Ellert

Telephone Number: (519) 888-3663

Program Initiation Date: October 1980

Number of Vans in Pilot Program: 6

Maximum Number of Vans in Program: 7

Current Number of Vans Sponsored: 7

| WORK LOCATION | NUMBER OF VANS | NUMBER OF EMPLOYEES | SHIFT |
|---------------|-------------------|------------------------|-------|
| King St. | 7 | 2167 | No |

What factor(s) motivated the company to start a vanpool program?
Alleviate parking problems and save energy

What benefits has the company experienced as a result of the vanpool program? Reduced parking congestion, favourable corporate policy, improved staff morale

Is program expansion anticipated within the next year? No

Is status report available? No

COMPANY SUPPORT

1. Provides free administration
2. Program charged only 4% interest on the money used to purchase the vans
3. Automatic payroll deduction for collection of fares
4. Grace period if ridership falls below a certain level

INCENTIVES

| | | |
|-----------------------|--------------------------------|--|
| | Priority Parking: | Yes |
| DRIVER | Free Ride: | Yes |
| | Personal Use: | Yes, to a maximum of 500 km/month and driver pays for gasoline |
| | Incentive Fare: | Yes, 10th and 11th passengers' fares paid to driver by company |
| | Right of First Refusal: | Yes |
| BACK-UP DRIVER | Incentives: | Determined between driver and back-ups |

OPERATIONAL FEATURES

Is the program open to non-employees? No

Driver Education: Yes, defensive driving course

BACK-UP DRIVER How often does he/she drive? Only in the absence of the driver

Percentage of riders with door to door service: 100%

VANS

Make: Dodge Ram, 6 Ford **Engine Size:** 350 **GVW:** 2400 kg
Number of Seats: 12 **Fuel Type:** Propane **Converted:** No

Acquisition: Purchased

Kilometres to date (program total): 590 000 km

Will the company consider acquiring propane vans in the future? Yes

OPTIONS

| | |
|----------------------------------|---------------------------|
| Steel Belted Radials: Yes | Tinted Glass: Yes |
| Air-conditioning: Yes | Rust Proofing: Yes |
| Radio: Yes, AM-FM | Cloth Seats: Yes |
| Logo: No | Hinge Doors: Yes |

DISPOSAL

| | |
|--|--|
| Average Service Life Expected: | 8 years* |
| Average Distance Expected: | 98 000 km |
| Average Salvage Value Expected: | 30% of purchase price |
| Proposed Method of Disposal: | Offer: 1. To driver 2. Sell out right, staff, public |

MAINTENANCE

Location: Dealership in first year and thereafter, administrator arranges a service location.

Regular Maintenance Service Interval: First year, according to manufacturer's specifications, thereafter the administrator sets up and controls all maintenance schedules and repairs.

Maintenance Contract: No

ESTIMATED OPERATING COSTS 10¢/km

INSURANCE

| | AMOUNT | COST |
|--|---|------------|
| Liability Coverage | \$1 million per van (Plus Additional Riders) | |
| Collision-Comprehensive | N/A | \$515/year |
| How many accident claims has the program had since its inception? | 4 | |
| In how many of these accidents was the company vanpool driver responsible? | 2 | |

FARES

DAILY ROUND TRIP LENGTH

| | | |
|-----------|---------|------------|
| Longest: | 42 km | \$10.50/wk |
| Shortest: | 29 km | \$9.30/wk |
| Average: | 35.5 km | \$9.90/wk |

CARPPOOL PROGRAM

Yes, a free reserved parking spot for
carpools with three or more people

COMMENTS

* Life expectancy of vans increased through
the use of propane fuel

3.5/ NORTHERN TELECOM

Address: 8200 Dixie Road
P.O. Box 3000
Brampton, Ontario
L6V 2M6

Administrator: Brian Hill

Telephone Number: (416) 452-4125

Program Initiation Date: June 1982

Number of Vans in Pilot Program: 3

Maximum Number of Vans in Program: 3

Current Number of Vans Sponsored: 3

| WORK LOCATION | NUMBER OF VANS | NUMBER OF EMPLOYEES | SHIFT |
|---------------|-------------------|------------------------|---------------|
| Dixie Road | 3 | 4000 | 2-no 1-yes |

What factor(s) motivated the company to start a vanpool program?
Improve employee relations

What benefits has the company experienced as a result of the vanpool program? Reduced parking congestion, improved employee morale

Is program expansion anticipated within the next year? No

Is status report available? No

COMPANY SUPPORT

1. Provide free administration and start-up activities
2. Automatic payroll deduction for collection of fares
3. Estimate high resale value for vans

INCENTIVES

| | | |
|----------------|-------------------------|---|
| | Priority Parking: | Yes |
| DRIVER | Free Ride: | Yes |
| | Personal Use: | Yes, to a maximum of 800 km/month and driver pays a per km rate to cover operating costs (12.5¢/km) |
| | Incentive Fare: | 11th fare is paid to driver by the company |
| | Right of First Refusal: | Yes |
| BACK-UP DRIVER | Incentives: | Decided between the driver and back-up |

OPERATIONAL FEATURES

Is the program open to non-employees? No

Driver Education:

1. Defensive driving
2. Skid School for driver only who then trains back-up

BACK-UP DRIVER How often does he/she drive? At least once a week

Percentage of riders with door to door service: 95%

VANS

Make: Chrysler Engine Size: 360 GVW: 3000 kg
Number of Seats: 12 Fuel Type: Gasoline Converted: No

Acquisition: 4-year lease, declining balance

Kilometres to date (program total): 375 000 km

Will the company consider acquiring propane vans in the future?
No

OPTIONS

| | |
|---------------------------|--------------------|
| Steel Belted Radials: Yes | Tinted Glass: Yes |
| Air-conditioning: Yes | Rust Proofing: Yes |
| Radio: Yes, AM-FM | Cloth Seats: Yes |
| Logo: Yes, permanent | Hinge Doors: Yes |

DISPOSAL

| | |
|---------------------------------|--|
| Average Service Life Expected: | 4 years, possibly 5 |
| Average Distance Expected: | 80 000-120 000 km |
| Average Salvage Value Expected: | Not determined |
| Proposed Method of Disposal: | Offer: 1. To driver 2. Open after driver |

MAINTENANCE

Location: At Chrysler dealership

Regular Maintenance Service Interval: Serviced every 9500 km,
and program charged
1.14¢/km for maintenance

Maintenance Contract: No, but have purchased an extended
warranty to cover parts for five years or
80 000 km, whichever comes first

ESTIMATED OPERATING COSTS 15.3¢/km

INSURANCE

| | AMOUNT | COST |
|--|-----------------------|------------|
| Liability Coverage | \$220 million | |
| Collision-Comprehensive | \$200/\$25 deductible | \$500/year |
| How many accident claims has the program had since its inception? | None | |
| In how many of these accidents was the company vanpool driver responsible? | None | |

FARES

DAILY ROUND TRIP LENGTH

| | | |
|-----------|--------|------------|
| Longest: | 140 km | \$20.95/wk |
| Shortest: | 65 km | \$16.90/wk |
| Average: | 90 km | \$17.00/wk |

CARPPOOL PROGRAM

Yes, but incentives are not provided as it is
informally arranged among employees

COMMENTS

N/A

3.6/ PRUDENTIAL INSURANCE COMPANY

Address: 200 Consilium Place
Scarborough, Ontario
M1H 3E6

Administrator: Marilyn Rea

Telephone Number: (416) 296-3247

Program Initiation Date: August 1985

Number of Vans in Pilot Program: 3

Maximum Number of Vans in Program: 3

Current Number of Vans Sponsored: 1

| WORK LOCATION | NUMBER OF VANS | NUMBER OF EMPLOYEES | SHIFT |
|-----------------|----------------|---------------------|-------|
| Consilium Place | 1 | 1150 | No |

What factor(s) motivated the company to start a vanpool program?

Parking problem, employee relations, save energy, relocation of Head Office from downtown core, good corporate image

What benefits has the company experienced as a result of the vanpool program? Favourable corporate publicity, reduced parking congestion, improved attendance, less staff turnover

Is program expansion anticipated within the next year? No

Is status report available? No

COMPANY SUPPORT

1. Provides free administration
2. Liberal personal usage policy to drivers and back-up drivers
3. Pays for driver training
4. Automatic payroll deduction for collection of fares
5. Grace period if ridership falls below a certain level
6. No interest on money advanced by company to purchase vans at end of 12 month lease period
7. Shares insurance premium costs

INCENTIVES

| | | |
|----------------|-------------------------|---|
| | Priority Parking: | Yes |
| DRIVER | Free Ride: | No, he/she pays the same as the other riders |
| | Personal Use: | Yes, 200 free kilometres/ week and driver does not pay for gasoline. Use over and above would result in driver paying for gasoline. |
| | Incentive Fare: | No |
| | Right of First Refusal: | Yes |
| BACK-UP DRIVER | Incentives: | Use of van with permission of driver |

OPERATIONAL FEATURES

Is the program open to non-employees? Not at present

Driver Education:

1. Skid school
2. Defensive driving

BACK-UP DRIVER How often does he/she drive? Only in the absence of the driver

Percentage of riders with door to door service: 23%

VANS

Make: Ford Aerostar Wagon **Engine Size:** **GVW:**
Number of Seats: 7 **Fuel Type:** Gasoline **Converted:** No

Acquisition: Lease to purchase after 1 year

Kilometres to date (program total): N/A

Will the company consider acquiring propane vans in the future?
Not sure

OPTIONS

| | |
|-----------------------------------|---------------------------|
| Steel Belted Radials: Yes | Tinted Glass: Yes |
| Air-conditioning: Yes | Rust Proofing: Yes |
| Radio: Yes, AM-FM cassette | Cloth Seats: Yes |
| Logo: Yes, on front doors | Hinge Doors: Yes |

DISPOSAL

| | |
|--|--|
| Average Service Life Expected: | 4 years |
| Average Distance Expected: | 100 000 km |
| Average Salvage Value Expected: | N/A |
| Proposed Method of Disposal: | Offer: 1. To driver 2. To back-up driver |

MAINTENANCE

Location: At Ford dealership close to Head Office

Regular Maintenance Service Interval: N/A

Maintenance Contract: Not at present

ESTIMATED-OPERATING-COSTS N/A

INSURANCE

| | AMOUNT | COST |
|--|-------------|------------------------------|
| Liability Coverage | \$1 million | Shared with corporate office |
| Collision-Comprehensive | N/A | N/A |
| How many accident claims has the program had since its inception? | None | |
| In how many of these accidents was the company vanpool driver responsible? | None | |

FARES

| DAILY ROUND TRIP LENGTH | | |
|-------------------------|--------|------------|
| Longest: | 140 km | \$30.00/wk |
| Shortest: | 120 km | \$23.00/wk |
| Average: | 133 km | \$25.55/wk |

CARPPOOL PROGRAM Yes, but the only incentive is half-price for parking

COMMENTS N/A

3.7/ 3M Canada

Address: P.O. Box 5757
London, Ontario
N6A 4T1

Administrator: Gene Brooke

Telephone Number: (519) 451-2500

Program Initiation Date: May 1978

Number of Vans in Pilot Program: 5

Maximum Number of Vans in Program: 16

Current Number of Vans Sponsored: 12

| WORK LOCATION | NUMBER OF VANS | NUMBER OF EMPLOYEES | SHIFT |
|---------------|----------------|---------------------|-------|
| Oxford Street | 12 | 1288 | No |

What factor(s) motivated the company to start a vanpool program?
Parking problem, employee relations, save energy

What benefits has the company experienced as a result of the vanpool program? Reduced parking congestion, favourable corporate publicity

Is program expansion anticipated within the next year? No

Is status report available? Yes, produced October 1978 and April 1980
and is available to the public

COMPANY SUPPORT

1. Provides free administration
2. Low or no interest on money advanced by company to program
3. Automatic payroll deduction for collection of fares
4. Grace period if ridership falls below a certain level

INCENTIVES

| | | |
|-----------------------|--------------------------------|---|
| | Priority Parking: | Yes |
| DRIVER | Free Ride: | Yes |
| | Personal Use: | Yes, driver pays a per km rate to cover the operating costs |
| | Incentive Fare: | Yes, 1/2 of 10th and 11th fares are paid to the driver by the company |
| | Right of First Refusal: | Yes |
| BACK-UP DRIVER | Incentives: | <ol style="list-style-type: none">1. Allowed personal use of the van2. Back-up is paid by the driver in an amount worked out between the two of them |

OPERATIONAL FEATURES

| | | |
|-----------------------|--|--|
| | Is the program open to non-employees? | No |
| | Driver Education: | Yes, a defensive driving course |
| BACK-UP DRIVER | How often does he/she drive? | Except for one van, only in the absence of the driver* |
| | Percentage of riders with door to door service: | 100% |

VANS

Make: GM & Ford Engine Size: 350 GVW: 3000 kg
Number of Seats: 12 Fuel Type: 12-Propane Converted: No

Acquisition: Purchased

Kilometres to date (program total): N/A

Will the company consider acquiring propane vans in the future?
No

OPTIONS

Steel Belted Radials: Yes

Tinted Glass: Yes

Air-conditioning: Yes

Rust Proofing: Yes

Radio: Yes, AM-FM

Cloth Seats: Yes

Logo: No

Hinge Doors: Yes

DISPOSAL

Average Service Life Expected: 6 years

Average Distance Expected: N/A

Average Salvage Value Expected: Not sure, about \$6000

Proposed Method of Disposal: Offer:
1. To driver
2. Sell through an employee auction

MAINTENANCE

Location: Propane Specialist, Dealer

Regular Maintenance Service Interval: According to manufacturer's specifications

Maintenance Contract: No

ESTIMATED OPERATING COSTS 17.4¢/km

INSURANCE

| | AMOUNT | COST |
|--|--------------|------------|
| Liability Coverage | Yes | \$1,000.00 |
| Collision-Comprehensive | Self-insured | |
| How many accident claims has the program had since its inception? | 17 (minor) | |
| In how many of these accidents was the company vanpool driver responsible? | 15 | |

FARES

DAILY ROUND TRIP LENGTH

| | | |
|-----------|--------|------------|
| Longest: | 112 km | \$18.50/wk |
| Shortest: | 32 km | \$11.00/wk |
| Average: | 48 km | \$12.70/wk |

CARPPOOL PROGRAM? No organized carpool program exists

COMMENTS

* One van has three back-up drivers. Each of the four drives one week per month and shares in the excess revenue.
The company promotes vanpooling to the public and other companies.

3.8/ WESTINGHOUSE CANADA INC.

Address: 5150 Kimberlee Blvd.
Mississauga, Ontario
L4W 2S5

Administrator: Mr. Turner

Telephone Number: (416) 624-2220

Program Initiation Date: January 1981

Number of Vans in Pilot Program: 1

Maximum Number of Vans in Program: 2

Current Number of Vans Sponsored: 2

| WORK LOCATION | NUMBER OF VANS | NUMBER OF EMPLOYEES | SHIFT |
|---|-------------------|------------------------|-------|
| Switch Gear & Control Division Mississauga | 2 | 75 | No |

What factor(s) motivated the company to start a vanpool program?
Company relocation

What benefits has the company experienced as a result of the vanpool program? Increased stability of the work force, improved punctuality

Is program expansion anticipated within the next year? No

Is status report available? No

COMPANY SUPPORT

1. Provides free administration
2. Automatic payroll deduction for collection of fares

INCENTIVES

| | | |
|----------------|-------------------------|---|
| | Priority Parking: | No |
| DRIVER | Free Ride: | Yes |
| | Personal Use: | Yes, permission required for longer out-of-town trips and driver pays company 9¢/km |
| | Incentive Fare: | No |
| | Right of First Refusal: | N/A |
| BACK-UP DRIVER | Incentives: | 1. Personal use of van 2. Free ride on the days he/she drives |

OPERATIONAL FEATURES

Is the program open to non-employees? No

Driver Education: No

BACK-UP DRIVER How often does he/she drive? Only in the absence of the driver

Percentage of riders with door to door service: None

VANS

Make: Ford Engine Size: 351 GVW: 3000 kg
Number of Seats: 12 Fuel Type: Gasoline Converted: No

Acquisition: 4 year lease

Kilometres to date (program total): 290 000 km

Will the company consider acquiring propane vans in the future?
No

OPTIONS

| | |
|---------------------------|-------------------|
| Steel Belted Radials: Yes | Tinted Glass: Yes |
| Air-conditioning: Yes | Rust Proofing: No |
| Radio: Yes, AM-FM | Cloth Seats: Yes |
| Logo: No | Hinge Doors: Yes |

DISPOSAL

| | |
|---------------------------------|------------|
| Average Service Life Expected: | 4 years |
| Average Distance Expected: | 124 000 km |
| Average Salvage Value Expected: | N/A |
| Proposed Method of Disposal: | N/A |

MAINTENANCE

Location: At a local Ford dealership

Regular Maintenance Service Interval: As driver deems necessary,
or may set regular maintenance interval

Maintenance Contract: No, but may consider when warranty expires

ESTIMATED OPERATING COSTS 14.65¢/km

INSURANCE

| | AMOUNT | COST |
|--|-------------------------------|------------|
| Liability Coverage | Under company fleet policy | \$156/year |
| Collision-Comprehensive | N/A | |
| How many accident claims has the program had since its inception? | 1 | |
| In how many of these accidents was the company vanpool driver responsible? | None | |

FARES

DAILY ROUND TRIP LENGTH

| | | |
|-----------|--------|------------|
| Longest: | 130 km | \$20.00/wk |
| Shortest: | 50 km | \$20.00/wk |
| Average: | 60 km | \$20.00/wk |

CARPOOL PROGRAM No

COMMENTS N/A

3.9/ SAFETY SUPPLY CANADA LIMITED

Address: 90 West Beaver Creek Rd.
Richmond Hill, Ontario
L4B 1E7

Administrator: Ian Muir

Telephone Number: (416) 222-4111

Program Initiation Date: August 25, 1986

Number of Vans in Pilot Program: 2

Maximum Number of Vans in Program: 2

Current Number of Vans Sponsored: 2

| WORK LOCATION | NUMBER OF VANS | NUMBER OF EMPLOYEES | SHIFT |
|---------------|-------------------|------------------------|-------|
| Richmond Hill | 2 | 315 | No |

What factor(s) motivated the company to start a vanpool program?
Company relocation

What benefits has the company experienced as a result of the vanpool program? Retention of members/attendance

Is program expansion anticipated within the next year? No

Is status report available? No

COMPANY SUPPORT

1. Provides free administration
2. Automatic payroll deduction for collection of fares
3. Subsidized costs

INCENTIVES

Priority Parking: Yes

DRIVER

Free Ride: Yes

Personal Use: Yes, if they pay own gas

Incentive Fare:

Right of First
Refusal: Yes

BACK-UP DRIVER

Incentives: Does not pay when required to
drive

OPERATIONAL FEATURES

Is the program open to non-employees? No

Driver Education: No

BACK-UP DRIVER How often does he/she drive? only when driver is not
available

Percentage of riders with door to door service: 75%

VANS

Make: Ford Engine Size: 351 GVW: 3000 kg
Number of Seats: 12 Fuel Type: Gasoline Converted: No

Acquisition: July 1986/leased

Kilometres to date (program total): 134 000 km

Will the company consider acquiring propane vans in the future?
Consideration will be given to an alternative fuel of some sort

OPTIONS

| | |
|---------------------------|--------------------|
| Steel Belted Radials: Yes | Tinted Glass: Yes |
| Air-conditioning: Yes | Rust Proofing: Yes |
| Radio: Yes, AM-FM | Cloth Seats: Yes |
| Logo: No | Hinge Doors: Yes |

DISPOSAL

| | |
|---------------------------------|-----------------------|
| Average Service Life Expected: | 3 years |
| Average Distance Expected: | 90 000 km |
| Average Salvage Value Expected: | 40% of purchase price |
| Proposed Method of Disposal: | Sell for best return |

MAINTENANCE

Location: At the Ford dealership

Regular Maintenance Service Interval: 6000 km

Maintenance Contract: No

ESTIMATED OPERATING COSTS 11.5¢/km

INSURANCE

| | AMOUNT | COST |
|--|--|---------------------|
| Liability Coverage | \$5 million | Absorbed by company |
| Collision-Comprehensive | Self-insured collision \$500 deduct Comp. | |
| How many accident claims has the program had since its inception? | 3 | |
| In how many of these accidents was the company vanpool driver responsible? | 0 | |

FARES

DAILY ROUND TRIP LENGTH

| | | |
|-----------|-------|------------|
| Longest: | 80 km | \$16.25/wk |
| Shortest: | 20 km | \$16.25/wk |
| Average: | 70 km | \$16.25/wk |

CARPPOOL PROGRAM

Not formal; no incentives

COMMENTS

N/A

